

## GENERAL SERVICES ADMINISTRATION

### **Federal Supply Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>™</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>™</sup> is: <http://www.GSAAdvantage.gov>.

**Schedule for Multiple Award Schedule**  
**Federal Supply Group:** Professional Services  
**Contract Number:** 47QRAA21D0040

**For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.gov](http://GSA.gov).**  
**Contract Period:** 3/26/2021 – 3/25/2026

#### CONTRACTOR:

**Name:** A-P-T Research, Inc. d/b/a APT Research  
**Address:** 4950 Research Drive  
**City, State Zip:** Huntsville, AL 35805-5906  
**Phone:** 256-327-4015  
**E-mail:** [contracts@apt-research.com](mailto:contracts@apt-research.com)  
**Business Size:** Small Business

#### Contractor Contact Administrator:

Rebecca Merrill  
4950 Research Drive  
Huntsville, AL 35805-5906  
256-327-4015  
[contracts@apt-research.com](mailto:contracts@apt-research.com)

## CUSTOMER INFORMATION:

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	SIN Description
541330ENG	541330ENGR	Engineering Services
541715	541715RC	Engineering Research and Development and Strategic Planning

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer,**

*Providing Safe Solutions.*

should show the range of the lowest price, and cite the areas to which the prices apply. See below.

- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.** See below.
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic: Points within the 48 contiguous states, Washington DC, Alaska, Hawaii, Puerto Rico, and the U.S. Territories
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted).
7. **Quantity discounts:** No
8. **Prompt payment terms:** Net30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. **Foreign items (list items by country of origin):** None
- 10a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 10b. **Expedited Delivery.** The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

**10c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

**10d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

**11. F.O.B Points(s):** Destination

**12a. Ordering Address(es):** Same as Contractor

**12b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**13. Payment address(es):** Same as company address

**14. Warranty provision.:** Contractor’s standard commercial warranty.

**15. Export Packing Charges (if applicable):** N/A

**16. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor

**17. Terms and conditions of installation (if applicable):** N/A

**18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

**18b. Terms and conditions for any other services (if applicable):** N/A

**19. List of service and distribution points (if applicable):** N/A

**20. List of participating dealers (if applicable):** N/A

**21. Preventive maintenance (if applicable):** N/A

**22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A**

**22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). N/A**

**23. Data Universal Numbering System (DUNS) number: 791195167**

**24. Notification regarding registration in System for Award Management (SAM) database: Response**

SINs	Labor Category	Minimum Education	Minimum Years of Experience	Contractor or Customer Facility or Both	Domestic, Overseas, or Worldwide	Unit of Issue	Year 1 (including IFF)	Year 2 (including IFF)	Year 3 (including IFF)	Year 4 (including IFF)	Year 5 (including IFF)
541330ENG, 541715	Program Manager / Project Manager 1	Bachelors	4	Customer Facility	Domestic	Hour	\$126.12	\$129.08	\$132.11	\$135.21	\$138.39
541330ENG, 541715	Program Manager / Project Manager 2	Bachelors	6	Customer Facility	Domestic	Hour	\$135.59	\$138.78	\$142.04	\$145.38	\$148.80
541330ENG, 541715	Program Manager / Project Manager 3	Bachelors	8	Customer Facility	Domestic	Hour	\$144.87	\$148.27	\$151.75	\$155.32	\$158.97
541330ENG, 541715	Program Manager / Project Manager 4	Bachelors	10	Customer Facility	Domestic	Hour	\$153.56	\$157.17	\$160.86	\$164.64	\$168.51
541330ENG, 541715	Sr. Management / Technical Staff 1	Bachelors	12	Customer Facility	Domestic	Hour	\$160.80	\$164.58	\$168.45	\$172.41	\$176.46
541330ENG, 541715	Sr. Management / Technical Staff 2	Bachelors	15	Customer Facility	Domestic	Hour	\$170.25	\$174.25	\$178.34	\$182.53	\$186.82
541330ENG, 541715	Sr. Management / Technical Staff 3	Bachelors	18	Customer Facility	Domestic	Hour	\$178.92	\$183.12	\$187.42	\$191.82	\$196.33
541330ENG, 541715	Sr. Management / Technical Staff 4	Bachelors	20	Customer Facility	Domestic	Hour	\$187.62	\$192.03	\$196.54	\$201.16	\$205.89

541330ENG, 541715	Sr. Management / Technical Staff 5	Bachelors	25	Customer Facility	Domestic	Hour	\$196.30	\$200.91	\$205.63	\$210.46	\$215.41
541330ENG, 541715	Subject Matter Expert 1	Bachelors	15	Customer Facility	Domestic	Hour	\$196.58	\$201.20	\$205.93	\$210.77	\$215.72
541330ENG, 541715	Subject Matter Expert 2	Masters	20	Customer Facility	Domestic	Hour	\$245.73	\$251.50	\$257.41	\$263.46	\$269.65
541330ENG, 541715	Subject Matter Expert 3	Masters	25	Customer Facility	Domestic	Hour	\$294.89	\$301.82	\$308.91	\$316.17	\$323.60
541330ENG, 541715	Subject Matter Expert 4	Masters	30	Customer Facility	Domestic	Hour	\$344.03	\$352.11	\$360.38	\$368.85	\$377.52
541330ENG, 541715	Jr. Engineer / Scientist 1	Bachelors	0	Customer Facility	Domestic	Hour	\$77.25	\$79.07	\$80.93	\$82.83	\$84.78
541330ENG, 541715	Jr. Engineer / Scientist 2	Bachelors	2	Customer Facility	Domestic	Hour	\$92.18	\$94.35	\$96.57	\$98.84	\$101.16
541330ENG, 541715	Jr. Engineer / Scientist 3	Bachelors	4	Customer Facility	Domestic	Hour	\$102.16	\$104.56	\$107.02	\$109.53	\$112.10
541330ENG, 541715	Engineer / Scientist 1	Bachelors	6	Customer Facility	Domestic	Hour	\$111.52	\$114.14	\$116.82	\$119.57	\$122.38
541330ENG, 541715	Engineer / Scientist 2	Bachelors	8	Customer Facility	Domestic	Hour	\$120.00	\$122.82	\$125.71	\$128.66	\$131.68
541330ENG, 541715	Engineer / Scientist 3	Bachelors	10	Customer Facility	Domestic	Hour	\$127.49	\$130.49	\$133.56	\$136.70	\$139.91
541330ENG, 541715	Sr. Engineer / Scientist 1	Bachelors	12	Customer Facility	Domestic	Hour	\$133.95	\$137.10	\$140.32	\$143.62	\$147.00
541330ENG, 541715	Sr. Engineer / Scientist 2	Bachelors	15	Customer Facility	Domestic	Hour	\$142.40	\$145.75	\$149.18	\$152.69	\$156.28
541330ENG, 541715	Sr. Engineer / Scientist 3	Bachelors	18	Customer Facility	Domestic	Hour	\$150.37	\$153.90	\$157.52	\$161.22	\$165.01
541330ENG, 541715	Sr. Engineer / Scientist 4	Bachelors	20	Customer Facility	Domestic	Hour	\$155.56	\$159.22	\$162.96	\$166.79	\$170.71
541330ENG, 541715	Sr. Engineer / Scientist 5	Bachelors	25	Customer Facility	Domestic	Hour	\$160.76	\$164.54	\$168.41	\$172.37	\$176.42
541330ENG, 541715	Jr. Program Analyst 1	Bachelors	0	Customer Facility	Domestic	Hour	\$71.59	\$73.27	\$74.99	\$76.75	\$78.55
541330ENG, 541715	Jr. Program Analyst 2	Bachelors	2	Customer Facility	Domestic	Hour	\$85.43	\$87.44	\$89.49	\$91.59	\$93.74
541330ENG, 541715	Jr. Program Analyst 3	Bachelors	4	Customer Facility	Domestic	Hour	\$95.71	\$97.96	\$100.26	\$102.62	\$105.03
541330ENG, 541715	Program Analyst 1	Bachelors	6	Customer Facility	Domestic	Hour	\$105.38	\$107.86	\$110.39	\$112.98	\$115.64
541330ENG, 541715	Program Analyst 2	Bachelors	8	Customer Facility	Domestic	Hour	\$114.07	\$116.75	\$119.49	\$122.30	\$125.17
541330ENG, 541715	Program Analyst 3	Bachelors	10	Customer Facility	Domestic	Hour	\$121.62	\$124.48	\$127.41	\$130.40	\$133.46
541330ENG, 541715	Sr. Program Analyst 1	Bachelors	12	Customer Facility	Domestic	Hour	\$128.00	\$131.01	\$134.09	\$137.24	\$140.47
541330ENG, 541715	Sr. Program Analyst 2	Bachelors	15	Customer Facility	Domestic	Hour	\$136.04	\$139.24	\$142.51	\$145.86	\$149.29
541330ENG, 541715	Sr. Program Analyst 3	Bachelors	18	Customer Facility	Domestic	Hour	\$143.10	\$146.46	\$149.90	\$153.42	\$157.03

541330ENG, 541715	Sr. Program Analyst 4	Bachelors	20	Customer Facility	Domestic	Hour	\$147.79	\$151.26	\$154.81	\$158.45	\$162.17
541330ENG, 541715	Sr. Program Analyst 5	Bachelors	25	Customer Facility	Domestic	Hour	\$152.47	\$156.05	\$159.72	\$163.47	\$167.31
541330ENG, 541715	Jr. Business Operations Analyst 1	Bachelors	0	Customer Facility	Domestic	Hour	\$39.53	\$40.46	\$41.41	\$42.38	\$43.38
541330ENG, 541715	Jr. Business Operations Analyst 2	Bachelors	2	Customer Facility	Domestic	Hour	\$46.54	\$47.63	\$48.75	\$49.90	\$51.07
541330ENG, 541715	Jr. Business Operations Analyst 3	Bachelors	4	Customer Facility	Domestic	Hour	\$51.18	\$52.38	\$53.61	\$54.87	\$56.16
541330ENG, 541715	Business Operations Analyst 1	Bachelors	6	Customer Facility	Domestic	Hour	\$55.65	\$56.96	\$58.30	\$59.67	\$61.07
541330ENG, 541715	Business Operations Analyst 2	Bachelors	8	Customer Facility	Domestic	Hour	\$59.82	\$61.23	\$62.67	\$64.14	\$65.65
541330ENG, 541715	Business Operations Analyst 3	Bachelors	10	Customer Facility	Domestic	Hour	\$63.53	\$65.02	\$66.55	\$68.11	\$69.71
541330ENG, 541715	Sr. Business Operations Analyst 1	Bachelors	12	Customer Facility	Domestic	Hour	\$66.75	\$68.32	\$69.93	\$71.57	\$73.25
541330ENG, 541715	Sr. Business Operations Analyst 2	Bachelors	15	Customer Facility	Domestic	Hour	\$70.88	\$72.55	\$74.25	\$75.99	\$77.78
541330ENG, 541715	Sr. Business Operations Analyst 3	Bachelors	18	Customer Facility	Domestic	Hour	\$74.50	\$76.25	\$78.04	\$79.87	\$81.75
541330ENG, 541715	Sr. Business Operations Analyst 4	Bachelors	20	Customer Facility	Domestic	Hour	\$76.80	\$78.60	\$80.45	\$82.34	\$84.27
541330ENG, 541715	Sr. Business Operations Analyst 5	Bachelors	25	Customer Facility	Domestic	Hour	\$79.08	\$80.94	\$82.84	\$84.79	\$86.78
541330ENG, 541715	Technician 1	HS/GED	1	Customer Facility	Domestic	Hour	\$57.42	\$58.77	\$60.15	\$61.56	\$63.01
541330ENG, 541715	Technician 2	HS/GED	3	Customer Facility	Domestic	Hour	\$63.83	\$65.33	\$66.87	\$68.44	\$70.05
541330ENG, 541715	Technician 3	HS/GED	5	Customer Facility	Domestic	Hour	\$69.98	\$71.62	\$73.30	\$75.02	\$76.78
541330ENG, 541715	Technician 4	HS/GED	10	Customer Facility	Domestic	Hour	\$82.73	\$84.67	\$86.66	\$88.70	\$90.78
541330ENG, 541715	Technician 5	HS/GED	15	Customer Facility	Domestic	Hour	\$91.10	\$93.24	\$95.43	\$97.67	\$99.97
541330ENG, 541715	Program Manager / Project Manager 1	Bachelors	4	Contractor Facility	Domestic	Hour	\$132.76	\$135.88	\$139.07	\$142.34	\$145.68
541330ENG, 541715	Program Manager / Project Manager 2	Bachelors	6	Contractor Facility	Domestic	Hour	\$142.72	\$146.07	\$149.50	\$153.01	\$156.61
541330ENG, 541715	Program Manager /	Bachelors	8	Contractor Facility	Domestic	Hour	\$152.49	\$156.07	\$159.74	\$163.49	\$167.33

	Project Manager 3											
541330ENG, 541715	Program Manager / Project Manager 4	Bachelors	10	Contractor Facility	Domestic	Hour	\$161.64	\$165.44	\$169.33	\$173.31	\$177.38	
541330ENG, 541715	Sr. Management / Technical Staff 1	Bachelors	12	Contractor Facility	Domestic	Hour	\$169.26	\$173.24	\$177.31	\$181.48	\$185.74	
541330ENG, 541715	Sr. Management / Technical Staff 2	Bachelors	15	Contractor Facility	Domestic	Hour	\$179.20	\$183.41	\$187.72	\$192.13	\$196.65	
541330ENG, 541715	Sr. Management / Technical Staff 3	Bachelors	18	Contractor Facility	Domestic	Hour	\$188.34	\$192.77	\$197.30	\$201.94	\$206.69	
541330ENG, 541715	Sr. Management / Technical Staff 4	Bachelors	20	Contractor Facility	Domestic	Hour	\$197.49	\$202.13	\$206.88	\$211.74	\$216.72	
541330ENG, 541715	Sr. Management / Technical Staff 5	Bachelors	25	Contractor Facility	Domestic	Hour	\$206.63	\$211.49	\$216.46	\$221.55	\$226.76	
541330ENG, 541715	Subject Matter Expert 1	Bachelors	15	Contractor Facility	Domestic	Hour	\$206.93	\$211.79	\$216.77	\$221.86	\$227.07	
541330ENG, 541715	Subject Matter Expert 2	Masters	20	Contractor Facility	Domestic	Hour	\$258.67	\$264.75	\$270.97	\$277.34	\$283.86	
541330ENG, 541715	Subject Matter Expert 3	Masters	25	Contractor Facility	Domestic	Hour	\$310.41	\$317.70	\$325.17	\$332.81	\$340.63	
541330ENG, 541715	Subject Matter Expert 4	Masters	30	Contractor Facility	Domestic	Hour	\$362.14	\$370.65	\$379.36	\$388.27	\$397.39	
541330ENG, 541715	Jr. Engineer / Scientist 1	Bachelors	0	Contractor Facility	Domestic	Hour	\$81.32	\$83.23	\$85.19	\$87.19	\$89.24	
541330ENG, 541715	Jr. Engineer / Scientist 2	Bachelors	2	Contractor Facility	Domestic	Hour	\$97.03	\$99.31	\$101.64	\$104.03	\$106.47	
541330ENG, 541715	Jr. Engineer / Scientist 3	Bachelors	4	Contractor Facility	Domestic	Hour	\$107.54	\$110.07	\$112.66	\$115.31	\$118.02	
541330ENG, 541715	Engineer / Scientist 1	Bachelors	6	Contractor Facility	Domestic	Hour	\$117.39	\$120.15	\$122.97	\$125.86	\$128.82	
541330ENG, 541715	Engineer / Scientist 2	Bachelors	8	Contractor Facility	Domestic	Hour	\$126.32	\$129.29	\$132.33	\$135.44	\$138.62	
541330ENG, 541715	Engineer / Scientist 3	Bachelors	10	Contractor Facility	Domestic	Hour	\$134.20	\$137.35	\$140.58	\$143.88	\$147.26	
541330ENG, 541715	Sr. Engineer / Scientist 1	Bachelors	12	Contractor Facility	Domestic	Hour	\$141.01	\$144.32	\$147.71	\$151.18	\$154.73	
541330ENG, 541715	Sr. Engineer / Scientist 2	Bachelors	15	Contractor Facility	Domestic	Hour	\$149.89	\$153.41	\$157.02	\$160.71	\$164.49	
541330ENG, 541715	Sr. Engineer / Scientist 3	Bachelors	18	Contractor Facility	Domestic	Hour	\$158.28	\$162.00	\$165.81	\$169.71	\$173.70	

541330ENG, 541715	Sr. Engineer / Scientist 4	Bachelors	20	Contractor Facility	Domestic	Hour	\$163.75	\$167.60	\$171.54	\$175.57	\$179.70
541330ENG, 541715	Sr. Engineer / Scientist 5	Bachelors	25	Contractor Facility	Domestic	Hour	\$169.22	\$173.20	\$177.27	\$181.44	\$185.70
541330ENG, 541715	Jr. Program Analyst 1	Bachelors	0	Contractor Facility	Domestic	Hour	\$75.36	\$77.13	\$78.94	\$80.80	\$82.70
541330ENG, 541715	Jr. Program Analyst 2	Bachelors	2	Contractor Facility	Domestic	Hour	\$89.92	\$92.03	\$94.19	\$96.40	\$98.67
541330ENG, 541715	Jr. Program Analyst 3	Bachelors	4	Contractor Facility	Domestic	Hour	\$100.75	\$103.12	\$105.54	\$108.02	\$110.56
541330ENG, 541715	Program Analyst 1	Bachelors	6	Contractor Facility	Domestic	Hour	\$110.92	\$113.53	\$116.20	\$118.93	\$121.72
541330ENG, 541715	Program Analyst 2	Bachelors	8	Contractor Facility	Domestic	Hour	\$120.07	\$122.89	\$125.78	\$128.74	\$131.77
541330ENG, 541715	Program Analyst 3	Bachelors	10	Contractor Facility	Domestic	Hour	\$128.02	\$131.03	\$134.11	\$137.26	\$140.49
541330ENG, 541715	Sr. Program Analyst 1	Bachelors	12	Contractor Facility	Domestic	Hour	\$134.74	\$137.91	\$141.15	\$144.47	\$147.87
541330ENG, 541715	Sr. Program Analyst 2	Bachelors	15	Contractor Facility	Domestic	Hour	\$143.20	\$146.57	\$150.01	\$153.54	\$157.15
541330ENG, 541715	Sr. Program Analyst 3	Bachelors	18	Contractor Facility	Domestic	Hour	\$150.63	\$154.17	\$157.79	\$161.50	\$165.30
541330ENG, 541715	Sr. Program Analyst 4	Bachelors	20	Contractor Facility	Domestic	Hour	\$155.57	\$159.23	\$162.97	\$166.80	\$170.72
541330ENG, 541715	Sr. Program Analyst 5	Bachelors	25	Contractor Facility	Domestic	Hour	\$160.49	\$164.26	\$168.12	\$172.07	\$176.11
541330ENG, 541715	Jr. Business Operations Analyst 1	Bachelors	0	Contractor Facility	Domestic	Hour	\$41.60	\$42.58	\$43.58	\$44.60	\$45.65
541330ENG, 541715	Jr. Business Operations Analyst 2	Bachelors	2	Contractor Facility	Domestic	Hour	\$48.99	\$50.14	\$51.32	\$52.53	\$53.76
541330ENG, 541715	Jr. Business Operations Analyst 3	Bachelors	4	Contractor Facility	Domestic	Hour	\$53.87	\$55.14	\$56.44	\$57.77	\$59.13
541330ENG, 541715	Business Operations Analyst 1	Bachelors	6	Contractor Facility	Domestic	Hour	\$58.58	\$59.96	\$61.37	\$62.81	\$64.29
541330ENG, 541715	Business Operations Analyst 2	Bachelors	8	Contractor Facility	Domestic	Hour	\$62.96	\$64.44	\$65.95	\$67.50	\$69.09
541330ENG, 541715	Business Operations Analyst 3	Bachelors	10	Contractor Facility	Domestic	Hour	\$66.87	\$68.44	\$70.05	\$71.70	\$73.38
541330ENG, 541715	Sr. Business Operations Analyst 1	Bachelors	12	Contractor Facility	Domestic	Hour	\$70.27	\$71.92	\$73.61	\$75.34	\$77.11
541330ENG, 541715	Sr. Business Operations Analyst 2	Bachelors	15	Contractor Facility	Domestic	Hour	\$74.61	\$76.36	\$78.15	\$79.99	\$81.87
541330ENG, 541715	Sr. Business Operations Analyst 3	Bachelors	18	Contractor Facility	Domestic	Hour	\$78.42	\$80.26	\$82.15	\$84.08	\$86.06
541330ENG, 541715	Sr. Business Operations Analyst 4	Bachelors	20	Contractor Facility	Domestic	Hour	\$80.84	\$82.74	\$84.68	\$86.67	\$88.71



541330ENG, 541715	Sr. Business Operations Analyst 5	Bachelors	25	Contractor Facility	Domestic	Hour	\$83.24	\$85.20	\$87.20	\$89.25	\$91.35
541330ENG, 541715	Technician 1	HS/GED	1	Contractor Facility	Domestic	Hour	\$60.44	\$61.86	\$63.31	\$64.80	\$66.32
541330ENG, 541715	Technician 2	HS/GED	3	Contractor Facility	Domestic	Hour	\$67.18	\$68.76	\$70.38	\$72.03	\$73.72
541330ENG, 541715	Technician 3	HS/GED	5	Contractor Facility	Domestic	Hour	\$73.67	\$75.40	\$77.17	\$78.98	\$80.84
541330ENG, 541715	Technician 4	HS/GED	10	Contractor Facility	Domestic	Hour	\$87.08	\$89.13	\$91.22	\$93.36	\$95.55
541330ENG, 541715	Technician 5	HS/GED	15	Contractor Facility	Domestic	Hour	\$95.90	\$98.15	\$100.46	\$102.82	\$105.24

## **LABOR CATEGORY DESCRIPTIONS**

### **PROGRAM MANAGER/PROJECT MANAGER**

**Experience:** Directs, plans, organizes, and controls the project to ensure that all project obligations are fulfilled in an effective and timely manner. Serves as point of contact with the customer; formulates and enforces work standards; develops schedules; reviews work plans; communicates policies, purposes, and goals of the organization; and manages funds and resources. May participate in the development of strategic plans and objectives.

**Minimum Training:** Experience in program/project management combined with an understanding or formal training in one or more management, science and engineering disciplines related to Statement of Work.

#### **Qualifications:**

- Level 1 Bachelor's degree in related discipline plus four (4) years of related experience
- Level 2 Bachelor's degree in related discipline plus six (6) years of related experience
- Level 3 Bachelor's degree in related discipline plus eight (8) years of related experience.
- Level 4 Bachelor's degree in related discipline plus ten (10) years of related experience

## **SR. MANAGEMENT/TECHNICAL STAFF**

**Experience:** Directs, plans, organizes, and controls the project to ensure that all project obligations are fulfilled in an effective and timely manner. May serve as the technical lead on the project. Serves as point of contact with the customer; formulates and enforces work standards; develops schedules; reviews work plans; communicates policies, purposes, and goals of the organization; and manages funds and resources. May participate in the development of strategic plans and objectives.

**Minimum Training:** Experience in program/project management combined with an understanding or formal training in one or more management, science and engineering disciplines related to Statement of Work.

### **Qualifications:**

- Level 1 Bachelor's degree in related discipline plus twelve (12) years of related experience
- Level 2 Bachelor's degree in related discipline plus fifteen (15) years of related experience
- Level 3 Bachelor's degree in related discipline plus eighteen (18) years of related experience
- Level 4 Bachelor's degree in related discipline plus twenty (20) years of related experience
- Level 5 Bachelor's degree in related discipline plus twenty-five (25) years of related experience

## **SUBJECT MATTER EXPERT**

**Experience:** Provides deep understanding of a process, technology, program, or system. Maintains a rigorous program of continual study in the field to remain current and complete knowledge in area of expertise. May also have specific, widely accepted certifications related to the discipline (e.g., PE, PMP, CSP, etc.)

Principal Duties and Responsibilities:

1. Highly skilled individual with an acknowledged specialized acquisition, logistics, and/or technological expertise in the specific functional tasks required for performance of a contract or purchase order.
2. Brings inter-organizational or customer-centric perspective and insight in applying principles, theories, and concepts in the specific field of expertise.

3. Can lead or provide guidance to teams, projects, programs, or task groups due to their exceptionally deep understanding, broad experience in and mastery of the applicable subject matter.
4. Possesses unique capability or experience not available under basic labor categories set forth. Recognized national/international expert in the science or engineering discipline, capability/domain area, or field related to Statement of Work.

**Minimum Training:** Experience in one or more science and engineering disciplines with an exceptionally high level of specific, technical understanding or formal training in engineering discipline related to Statement of Work.

**Qualifications:**

- Level 1 Bachelor's degree in related discipline plus fifteen (15) years of specialized experience
- Level 2 Master's degree in related discipline plus twenty (20) years of specialized experience
- Level 3 Master's degree or equivalent in related discipline plus twenty-five (25) years of specialized experience
- Level 4 Master's degree or equivalent in related discipline plus thirty (30) years of specialized experience

**JR. ENGINEER/SCIENTIST**

**Experience:** Plans, schedules, conducts, or coordinates detailed phases of the engineering or scientific work in a project or performs work that involves conventional engineering or scientific practices using practical experience and academic knowledge. Typical work may include research, development, design, testing, logistics, analysis, production, maintenance, operation, planning, estimating, application, or standardization of engineering facilities, systems, structures, software applications, firmware, processes equipment, devices, or materials. Performs tasks based on direction or guidance from Senior Level Managers or Engineer/Scientists.

**Minimum Training:** Experience in one or more science and engineering disciplines with an understanding or formal training in engineering discipline related to Statement of Work.

**Qualifications:**

- Level 1 Bachelor's degree in related discipline.

- Level 2 Bachelor's degree in related discipline plus two (2) years of experience
- Level 3 Bachelor's degree in related discipline plus four (4) years of experience

### **ENGINEER/SCIENTIST**

**Experience:** Plans, schedules, conducts, or coordinates detailed phases of the engineering or scientific work in a project or performs work that involves conventional engineering or scientific practices. Typical work may include research, development, design, testing, logistics, analysis, production, maintenance, operation, planning, estimating, application, or standardization of engineering facilities, systems, structures, software applications, firmware, processes equipment, devices, or materials. Works independently with minimal guidance.

**Minimum Training:** Experience in one or more science and engineering disciplines with an understanding or formal training in engineering discipline related to Statement of Work.

#### **Qualifications:**

- Level 1 Bachelor's degree in related discipline plus six (6) years of experience
- Level 2 Bachelor's degree in related discipline plus eight (8) years of experience
- Level 3 Bachelor's degree in related discipline plus ten (10) years of experience

### **SR. ENGINEER/SCIENTIST**

**Experience:** Provides guidance based on experience and the ability to plan, schedule, conduct or coordinate detailed phases of the engineering or scientific work in a project or performs work that involves conventional engineering or scientific practices. Typical work may include research, development, design, testing, logistics, analysis, production, maintenance, operation, planning, estimating, application, or standardization of engineering facilities, systems, structures, software applications, firmware, processes equipment, devices, or materials. May lead tasks and provide direction and oversight to less experienced personnel.

**Minimum Training:** Comprehensive knowledge in one or more science and engineering disciplines and formal training in an engineering discipline related to Statement of Work.

**Qualifications:**

- Level 1 Bachelor's degree in related discipline plus twelve (12) years of experience
- Level 2 Bachelor's degree in related discipline plus fifteen (15) years of experience
- Level 3 Bachelor's degree in related discipline plus eighteen (18) years of experience
- Level 4 Bachelor's degree in related discipline plus twenty (20) years of experience
- Level 5 Bachelor's degree in related discipline plus twenty-five (25) years of experience

### **IR. PROGRAM ANALYST**

**Experience:** Principal Duties and Responsibilities (one or more of the following):

Provides technical analysis or support to programs, projects or tasks and performs a variety of engineering tasks, which is broad in nature. Applies practical experience and academic knowledge to design, develop, implement, test, maintain, operate, and/or document computer programs and complex systems. May prepare and present complex technical research. May conduct studies, technical assessments, and system analysis to determine performance and effectiveness. May conduct technical seminars and training for customer or company personnel. Other duties may include design, development, and/or implementation of databases with respect to access methods, access time, and device allocation, as well as maintenance of database files and monitoring of standards and procedures. Performs tasks based on direction from guidance from Senior Level Managers or Analysts.

**Minimum Training:** Expertise in one or more science, engineering, or related disciplines.

#### **Qualifications:**

- Level 1 Bachelor's degree in related discipline.
- Level 2 Bachelor's degree in related discipline plus two (2) years of experience
- Level 3 Bachelor's degree in related discipline plus four (4) years of experience

### **PROGRAM ANALYST**

**Experience:** Principal Duties and Responsibilities (one or more of the following):

Provides technical analysis or support to programs, projects or tasks and performs a

variety of engineering tasks, either independently or under supervision, which is broad in nature. Designs, develops, implements, tests, maintains, operates, and/or documents computer programs and complex systems. May prepare and present complex technical research. May conduct studies, technical assessments, and system analysis to determine performance and effectiveness. May conduct technical seminars and training for customer or company personnel. Other duties may include design, development, and/or implementation of databases with respect to access methods, access time, and device allocation, as well as maintenance of database files and monitoring of standards and procedures. Works independently with minimal guidance.

**Minimum Training:** Expertise in one or more science, engineering, or related disciplines.

#### **Qualifications:**

- Level 1 Bachelor's degree in related discipline plus six (6) years of experience
- Level 2 Bachelor's degree in related discipline plus eight (8) years of experience
- Level 3 Bachelor's degree in related discipline plus ten (10) years of experience

#### **SR. PROGRAM ANALYST**

**Experience:** Principal Duties and Responsibilities (one or more of the following):

Provides technical analysis or support to programs, projects or tasks and performs a variety of engineering tasks, either independently or under supervision, which is broad in nature. Provides guidance based on experience and the ability to design, develop, implement, test, maintain, operate, and/or document computer programs and complex systems. May prepare and present complex technical research. May conduct studies, technical assessments, and system analysis to determine performance and effectiveness.

May conduct technical seminars and training for customer or company personnel. Other duties may include design, development, and/or implementation of databases with respect to access methods, access time, and device allocation, as well as maintenance of database files and monitoring of standards and procedures. May lead tasks and provide direction and oversight to less experienced personnel.

**Minimum Training:** Expertise in one or more science, engineering, or related disciplines.

**Qualifications:**

- Level 1 Bachelor’s degree in related discipline plus twelve (12) years of experience
- Level 2 Bachelor’s degree in related discipline plus fifteen (15) years of experience
- Level 3 Bachelor’s degree in related discipline plus eighteen (18) years of experience
- Level 4 Bachelor’s degree in related discipline plus twenty (20) years of experience
- Level 5 Bachelor’s degree in related discipline plus twenty-five (25) years of experience

**JR. BUSINESS OPERATIONS ANALYST**

**Experience:** Provides support throughout the acquisition lifecycle, including, but not limited to finance, contracts, planning, and scheduling. Develops financial and business controls, interprets, and applies special laws, regulations, and decisions, examines financial transactions, and administers programs and systems for control of funds or execution of contract requirements. May analyze, compile, and document complex contractual documents, financial data, customer operation characteristics, and related reports.

Applies practical experience and academic knowledge in establishing contract language, as well as, addresses changes in policy, laws, regulations on products and programs based on established processes for financial, planning, scheduling or contractual duties assigned. Plans, performs, or reports on contractual oversight or fiscal work. Performs tasks based on direction from guidance from Senior Level Managers or Analysts.

**Minimum Training:** Expertise in business administration, finance, or related discipline.

**Qualifications:**

- Level 1 Bachelor’s degree in related discipline.
- Level 2 Bachelor’s degree in related discipline plus two (2) years of experience
- Level 3 Bachelor’s degree in related discipline plus four (4) years of experience

**BUSINESS OPERATIONS ANALYST**

**Experience:** Provides support throughout the acquisition lifecycle, including, but not limited to finance, contracts, planning, and scheduling. Develops financial and business controls, interprets, and applies special laws, regulations, and decisions, examines financial transactions, and administers programs and systems for control of funds or execution of contract requirements. May analyze, compile, and document complex contractual documents, financial data, customer operation characteristics,

and related reports.

Prepares contract language, as well as, addresses changes in policy, laws, regulations on products and programs as it relates to financial, contractual, planning, or scheduling efforts. Plans, performs, or reports on contractual oversight or fiscal work. Works independently with minimal guidance.

**Minimum Training:** Expertise in business administration, finance, or related discipline.

**Qualifications:**

- Level 1 Bachelor's degree in related discipline plus six (6) years of experience
- Level 2 Bachelor's degree in related discipline plus eight (8) years of experience
- Level 3 Bachelor's degree in related discipline plus ten (10) years of experience

**SR. BUSINESS OPERATIONS ANALYST**

**Experience:** Provides support throughout the acquisition lifecycle, including, but not limited to finance, contracts, planning, and scheduling. Develops financial and business controls, interprets, and applies special laws, regulations, and decisions, examines financial transactions, and administers programs and systems for control of funds or execution of contract requirements. May analyze, compile, and document complex contractual documents, financial data, customer operation characteristics, and related reports.

Provides guidance based on experience and the ability to prepare contract language, as well as, addresses changes in policy, laws, regulations on products and programs as it relates to financial, contractual, planning, or scheduling efforts. Plans, performs, or reports on contractual oversight or fiscal work. May lead tasks and provide direction and oversight to less experienced personnel.

**Minimum Training:** Expertise in business administration, finance, or related discipline.

**Qualifications:**

- Level 1 Bachelor's degree in related discipline plus twelve (12) years of experience
- Level 2 Bachelor's degree in related discipline plus fifteen (15) years of experience
- Level 3 Bachelor's degree in related discipline plus eighteen (18) years of experience



- Level 4 Bachelor’s degree in related discipline plus twenty (20) years of experience
- Level 5 Bachelor’s degree in related discipline plus twenty-five (25) years of experience

**TECHNICIAN**

**Experience:** Performs a variety of engineering or similarly technical tasks that are broad in nature including engineering research, design, development, quality assurance, training, operations, and preparing test specifications, procedures, analysis, and objectives, as well as support facilities and/or equipment.

**Minimum Training:** Working knowledge, as required, to support the planning and performance of engineering and customer specifications.

**Qualifications:**

- Level 1 - High School Diploma, technical certificate, specialized training or G.E.D. and 1 year of general experience.
- Level 2 - High School Diploma, technical certificate, specialized training or G.E.D. and 3 years of general experience.
- Level 3 – High School Diploma, technical certificate, specialized training or G.E.D. and 5 years of general experience.
- Level 4 – High School Diploma, technical certificate, specialized training or G.E.D. and 10 years of general experience.
- Level 5 - High School Diploma, technical certificate, specialized training or G.E.D. and 15 years of general experience.
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**Experience / Education Substitution Chart**

Labor Category	Min. Education	Min . Exp.	PhD	Master s	Bachelors	Associate s	High School /GED
Program Manager/Project Manager 1	Bachelors	4	NA	2	4	6	8
Program Manager/Project Manager 2	Bachelors	6	2	4	6	8	10
Program Manager/Project Manager 3	Bachelors	8	4	6	8	10	12
Program Manager/Project Manager 4	Bachelors	10	6	8	10	12	14

Sr. Management/Technical Staff 1	Bachelors	12	8	10	12	14	16
Sr. Management/Technical Staff 2	Bachelors	15	11	13	15	17	19
Sr. Management/Technical Staff 3	Bachelors	18	14	16	18	20	22
Sr. Management/Technical Staff 4	Bachelors	20	16	18	20	22	24
Sr. Management/Technical Staff 5	Bachelors	25	21	23	25	27	29
Subject Matter Expert 1	Bachelors	15	11	13	15	17	19
Subject Matter Expert 2	Masters	20	18	20	22	24	26
Subject Matter Expert 3	Masters	25	23	25	27	29	31
Subject Matter Expert 4	Masters	30	28	30	32	34	36
Jr. Engineer/Scientist 1	Bachelors	0	NA	NA	0	NA	NA
Jr. Engineer/Scientist 2	Bachelors	2	NA	NA	2	NA	NA
Jr. Engineer/Scientist 3	Bachelors	4	NA	2	4	NA	NA
Engineer/Scientist 1	Bachelors	6	2	4	6	NA	NA
Engineer/Scientist 2	Bachelors	8	4	6	8	NA	NA
Engineer/Scientist 3	Bachelors	10	6	8	10	NA	NA
Sr. Engineer/Scientist 1	Bachelors	12	8	10	12	NA	NA
Sr. Engineer/Scientist 2	Bachelors	15	11	13	15	NA	NA
Sr. Engineer/Scientist 3	Bachelors	18	14	16	18	NA	NA
Sr. Engineer/Scientist 4	Bachelors	20	16	18	20	NA	NA
Sr. Engineer/Scientist 5	Bachelors	25	21	23	25	NA	NA
Jr. Program Analyst 1	Bachelors	0	NA	NA	0	2	4
Jr. Program Analyst 2	Bachelors	2	NA	NA	2	4	6
Jr. Program Analyst 3	Bachelors	4	NA	2	4	6	8
Program Analyst 1	Bachelors	6	NA	4	6	8	10
Program Analyst 2	Bachelors	8	4	6	8	10	12
Program Analyst 3	Bachelors	10	6	8	10	12	14
Sr. Program Analyst 1	Bachelors	12	8	10	12	14	16
Sr. Program Analyst 2	Bachelors	15	11	13	15	17	19
Sr. Program Analyst 3	Bachelors	18	14	16	18	20	22
Sr. Program Analyst 4	Bachelors	20	16	18	20	22	24
Sr. Program Analyst 5	Bachelors	25	21	23	25	27	29
Jr. Business Operations Analyst 1	Bachelors	0	NA	NA	0	2	4
Jr. Business Operations Analyst 2	Bachelors	2	NA	0	2	4	6
Labor Category	Min. Education	Min . Exp.	PhD	Master s	Bachelors	Associate s	High School /GED
Jr. Business Operations Analyst 3	Bachelors	4	0	2	4	6	8
Business Operations Analyst 1	Bachelors	6	2	4	6	8	10
Business Operations Analyst 2	Bachelors	8	4	6	8	10	12

Business Operations Analyst3	Bachelors	10	6	8	10	12	14
Sr. Business OperationsAnalyst 1	Bachelors	12	8	10	12	14	16
Sr. Business OperationsAnalyst 2	Bachelors	15	11	13	15	17	19
Sr. Business OperationsAnalyst 3	Bachelors	18	14	16	18	20	22
Sr. Business OperationsAnalyst 4	Bachelors	20	16	18	20	22	24
Sr. Business OperationsAnalyst 5	Bachelors	25	21	23	25	27	29
Technician 1	HS/GED	1	NA	NA	NA	NA	1
Technician 2	HS/GED	3	NA	NA	NA	1	3
Technician 3	HS/GED	5	NA	NA	1	3	5
Technician 4	HS/GED	10	2	4	6	8	10
Technician 5	HS/GED	15	7	9	11	13	15

The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. The prices for the cited SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

SCLS Eligible Labor Category	SCLS Equivalent Code Title	Wage Determination
Jr. Business Operations Analyst 1	01011 – Accounting Clerk I	2015-4603
Technician 1	30083 – Engineering Technician III	2015-4603